



**Board of Director's Meeting  
October 27, 2018  
11:00 AM**

**AGENDA**

1. Call to Order
2. Roll Call
3. Pledge of Allegiance
4. Strategic Planning Session (Mike Edwards)
5. Public Comment on Items not on the Agenda
6. Consent Calendar
  - A. Consider approval of the minutes of September 15, 2018 Board of Director's Meeting
7. Action Items
  - A. Consider approval of Ad-Hoc Registration Committee
  - B. CSAN Calendar for FY 2019
8. Staff and Committee Reports
  - A. Reports from delegates of USASA Annual General Meeting in Buffalo
  - B. Report from Ric Olivas on meeting with Said Ravanfar (SRA)
9. Good of the Game
  - A. Correspondence received by CSAN, Director's, and Staff
  - B. Informational Items
  - C. Director's Comments
10. Board Member Requests for future agenda items
11. Adjournment

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**CSAN BOD MEETING**

**Call: (641) 715-3277**

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**the participant access code followed by the pound (#) sign.**

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**Your participant access code is 581010#**

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*Si desea activar el sonido de nuevo oprima \*6*

**Please join the conference call between 10:55 AM and 11:00 AM.**

*Por favor, unirse a la conferencia telefonica entre 10:55 AM and 11:00 AM*

**We would like to open the meeting no later than 11:00 AM**

*Nos gustaria abrir la reunion a mas tardar a las 11:00 AM*

California Soccer Association North  
Board of Director's Meeting Minutes  
September 15, 2018

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1. Call to Order

Meeting was called to order at 11:05 AM.

2. Roll Call

Members Present: Edwin Menjivar, Fraternidad Soccer League  
Member-At-Large  
Tom Moore, President  
Coco Moya, Golden Gate Women's Soccer League  
Jan Mullen, Secretary  
Ali Radmand, Member-At-Large  
Javier Rodriguez, Treasurer  
Leo Shoomiloff, San Francisco Soccer Football League  
Alicia Yanow, Member-At-Large

By Conference Call: Vangie Bond, Alameda County Soccer League  
Martin Esquer, Visalia SL  
Rene Perez, San Joaquin Valley Soccer League  
Juan Zaldana, Vice-President

Guests: Rocio Samayoa, Office Staff  
Norma Sanchez, Office Manager

3. Pledge of Allegiance

4. Public Comments

A. Coco Moya

1. Can Affinity allow a team manager to register all players?
2. Can Affinity add a field for gender on player registration: Non-binary

B. Alicia Yanow

1. Gift for Ric Olivas – Amazon gift card
2. Allow Members-At-Large a vote on the Board of Director's

C. Ali Radmand

1. Does USSF still have a policy that a player can play in only one (1) affiliated game a day?

5. Consent Calendar

A. Minutes

**Motion by SFSFL/second by Javier Rodriguez to approve minutes of August 11, 2018 Board of Director's meeting. Passed unanimously.**

6. Action Items

A. SFSFL Grant Request

SFSFL did not submit a response to questions submitted by the Board of Director's from the July 14, 2018 Board of Director's meeting.

B. Open Governance Policy

Tom Moore distributed an updated one (1) page Open Governance Policy.

There are two documents that govern the US Soccer Federation, one is bylaws and the other is policies and both have to be approved by the National Council. In order to get a policy adopted on Open Governance, it first has to appear in the bylaws. Bylaw changes require a two-thirds vote for approval.

1. Bylaw 414. Meetings

Add, Section 6. To the extent allowed under New York and Federal law, the Board shall practice open governance as defined in Policy 414 - 1.

2. Bylaw 431. Standing and Special Committees

Add, Section 6. To the extent allowed under New York and Federal law, the Standing Committees shall practice open governance as defined in Policy 414 - 1.

3. Policy 414 - 1. Open Governance

Add Section 1. Meeting Calendar

Add Section 2. Agenda and Agenda Packets

Add Section 3. Minutes of Meetings of the Board and Standing Committees

**Motion by Ali Radmand/second by Javier Rodriguez to submit to the US Soccer Federation a new written open governance policy for the Federation. Passed unanimously.**

C. CSAN Policy Manual, Section 1

**Motion by Javier Rodriguez/second by SFSFL to approve the draft version of Section 1 of the CSAN Policy Manual and to send Sections 1, 4, 5, and 11 of the CSAN Policy Manual for legal review. Passed unanimously.**

D. Capital Improvement Plan

The following are proposed projects for Fiscal Year 2019:

- Repairs related to the exterior entrances to the Conference Room
- Replace damaged windows in 1346 Silver Avenue
- Upgrade the microphone system for video teleconferencing in the Conference Room
- Install a camera for video teleconferencing in the Conference Room
- Purchase three additional computer monitors for office staff

**Motion by Javier Rodriguez/second by Ali Radmand to approve the Capital Improvement Plan for Fiscal Year 2019. Passed unanimously.**

E. Budget

Proposed budget items:

50013 Equipment Purchase	\$5,000 to purchase additional office equipment
50014 Legal Consultant	\$5,000 to review CSAN Policy Manual
50030 Other	\$15,000 for an audit
50000 State Office – Other	\$2,000 to train Norma Sanchez on Quickbooks
50128 Maintenance	\$15,000 for office repairs
51300 Committee for Game Promotion	\$20,000 for marketing purposes

**Motion by SFSFL/second by Jan Mullen to approve the Proposed Budget for Fiscal Year 2019. Passed unanimously.**

F. Committee Appointments

Revisions to the Standing Advisory Committee List:

- \* change Coco Moya as Chair of Grants Committee
- \* add Ali Radmand as Member-At-Large
- \* add Juan Zalana to Cup Committee
- \* consider adding a referee to The Disciplinary and Appeals Committee
- \* add International Games Committee with committee members Jan Mullen, Ali Radmand (Chair), and Norma Sanchez

**Motion by Javier Rodriguez/second by Coco Moya to approve Committee Appointments for Fiscal Year 2019.**

**Motion by Javier Rodriguez to make a friendly amendment to add Alicia Yanow as a member of the Cup Committee. Coco Moya does not second friendly amendment.**

**Javier Rodriguez withdraws his friendly amendment and his original motion to approve Committee Appointments for Fiscal year 2019.**

**Motion by Javier Rodriguez/second by Tom Moore to approve Committee Appointments for Fiscal Year 2019 with a friendly amendment to add Alicia Yanow as a member of the Cup Committee. Passed unanimously.**

G. CSAN Calendar

Our next Board of Director's meeting will be Saturday, October 27, 2018. The focus of this meeting is on Strategic Planning.

USASA Region IV Workshops will be held on January 5, 2019 in Phoenix, Arizona.

**Motion by Javier Rodriguez/second by Leo Shoomiloff to approve CSAN Calendar for 2018 - 2019. Passed unanimously.**

7. Staff and Committee Reports

8. Good of the Game

A. Correspondence received by CSAN, Directors, and Staff

We have received correspondence from a NAIA college soccer coach about a player who has been deemed ineligible because he played in the CCSL. The NAIA claim that the CCSL meets certain criteria that would make this player ineligible. However, it does not appear that this is true.

B. Informational Items

1. Business cards will be printed for each Director and Officer. Submit your information (name, phone, email) to Norma Sanchez.

2. Bank statements will be sent to all Officers as well as Office Staff.

C. Director's Comments

1. Coco Moya

\* The CSAN website needs to be updated. Dick's Sporting Goods has a template that is free.

\* Do we want to pursue video teleconferencing? Zoom costs \$15 a month for unlimited use.

\* Can we get updates regarding CSAN leagues? Peninsula Soccer League has withdrawn from CSAN and is now affiliated with NorCal.

\* Can we get an updated version of CSAN Bylaws?

2. Norma Sanchez

\* Chivas will play Puma on October 10, 2018 at Avaya Stadium. Norma will send out an email asking each league if they want two (2) tickets to the game, so she will know how many tickets to purchase.

9. Board Member Requests for Future Agenda Items

A. SFSFL Grant Request

B. Affinity

Meeting adjourned at 1:30 PM.

Submitted by,

Jan Mullen  
CSAN Secretary

**California Soccer Association North  
Agenda Transmittal**

Agenda Item Number: 7A

Meeting Date: 27 October 2018

Submitted by: Tom Moore

Agenda Title: The Ad Hoc Registration Policy Committee

**Detailed Description:** Directors are asked to consider approving the formation and volunteering for an ad hoc committee to revise our player registration policy.

*(Se les solicita a los directores que consideren participar como voluntarios en un nuevo comité para revisar nuestra norma sobre el registro de jugadores.)*

Purpose of the Ad Hoc Registration Policy Committee:

- Determine how to handle issues related to the expiration date of player passes in conjunction with the Affinity player registration system.
- Develop recommendations regarding the cost of player registrations, transfers, multipasses, tournament passes and convenience fees.
- Develop recommendations for revisions, if any, to the format of the player pass.
- Draft a new written policy that covers player and team registration processes and costs for consideration by the Board of Directors.

The first meeting is proposed for 1:00 pm on Saturday, November 10, 2018 in the San Francisco office.

Financial Impact on CSAN: None

CSAN Executive Committee Recommendation: Approval.

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	Board Action
Motion By _____	Seconded By _____
Ayes: _____	Abstentions: _____
Noes: _____	Absent: _____
Reagendized For: _____	No Action Taken: _____





## 2018 – 2019 Calendar

(updated October 14, 2018)

- |                        |   |
|------------------------|---|
| October 27, 2018       | CSAN Board of Director's Meeting<br>Sean McNulty Conference Room 11:00 AM   |
| November 10, 2018      | Ad Hoc Player Registration Committee Meeting<br>Sean McNulty Conference Room 11:00 AM                             |
| November 10, 2018      | San Francisco Soccer Football League Annual Gala<br>Night 7:00 PM<br>El Rancho Inn, 1100 El Camino Real, Millbrae |
| December 1, 2018       | CSAN Board of Director's Meeting and Annual<br>Christmas Party<br>Sean McNulty Conference Room 11:00 AM           |
| January 5 - 6, 2019    | USASA Region IV Workshops<br>Phoenix, Arizona   |
| February 14 – 17, 2019 | US Soccer Annual General Meeting<br>Scottsdale, Arizona   |
| March 16, 2019         | CSAN Board of Director's Meeting<br>Sean McNulty Conference Room 11:00 AM   |
| May 18, 2019           | CSAN Board of Director's Meeting<br>Sean McNulty Conference Room 11:00 AM   |
| July 10 – 14, 2019     | Adult Soccer Fest<br>Lancaster, Massachusetts   |
| August 10 or 17, 2019  | CSAN Annual Member Meeting/Board of Director's<br>Meeting/Hall of Fame Dinner                                     |



## MEMORANDUM

**TO:** Board of Directors, California Soccer Association North, Inc.

**FROM:** Dr. Tom Moore

**DATE:** October 21-22, 2018, Buffalo, NY

**SUBJ:** Report on the 2018 US Adult Soccer Association (USASA) Annual General Meeting

### USASA Region 4 Meeting – 21 September 2018

- USYSA (According to John Collins, At Large Representative on the US Soccer National Board of Directors) is advocating for a piece of the international games money for the youth.
- Paula Shields (Utah Soccer Association) suggests that we include a short training session in each Region 4 meeting.
- A governance workshop/retreat is coming up in November for the USASA Board.
- Grants: Tim Busch sent out copies of the five grant applications just received. He is recommending that four of them be approved (total cost to the Region - \$6,500).
  - Idaho: \$1,400 seed money to start an ultimate walking soccer program in Boise, ID.
  - Idaho: \$1,300 seed money to start an Over 40 Women's 7v7 soccer program in Boise, ID.
  - Idaho: \$800 to bring a National Referee Instructor to Boise, ID (there are none in the state). It will help with referee retention and development.
  - Washington: Whatcom County Adult Soccer - \$3000 to promote ultimate walking soccer.
  - Wyoming: grant request did not meet the matching fund and other grant requirements.
  - The question was posed if preference should be given to State Associations that cannot receive international games funds. No answer was forthcoming.
- Barb Trainor is chairing the Region 4 Hall of Fame Committee and says that we need nominations for the January meeting.
- Eric Beck – referee representative: He is working on topics for next SRA workshops to be held in conjunction with the Region 4 Workshops in January.
- Roy Carlson: Rules Committee – they really don't want to make recommendations on the political issues. Instead they want to simply insure that proposed rule changes are consistent with the existing rules (policies and bylaws).
- Paul opposed changes to USASA Bylaw 312. Dan Trainor and Roy Carlson opposed the removal of definitions, which was one of the proposed changes to the USASA Bylaws.
- USASA National Amateur Cups –
  - lengthy discussion of the deadlines for:
    - Submitting hosting bids
    - Holding the games
  - Running the competition out of USASA headquarters worked well in 2018.
  - California Soccer Association South (CSAS) would like some regional travel funding for teams traveling out of the region to play in the National Amateur Cup.
  - Chris Haitz (CSAS) thinks we can attract players by offering more prize money and better competition. Roger Hamilton (Oregon) thinks that this will not do so. Roger thinks that

walking soccer, 7v7, 8v8, indoor, futsal, co-ed are the future of the adult game. He asserts that Cup competitions don't do much for the average player.

- Preliminary Schedule for the Region 4 workshops, January 5-6, 2019:
  - 9 am - Concussion protocol, Safe Sport Act
  - 10 am - Fan council talk
  - 11 am - Grants and Insurance
  - Noon - Referee development
  - 1 pm - Lunch
  - 2 pm - Round table about fields and referees
  - 3:30 pm – Walking soccer
  - 7 pm – HOF dinner
  - Sunday, 9-12 am – Regional meeting
- Paul wants nominations for awards for the January Region 4 Hall of Fame dinner.
- Dan Trainor and Mike Edwards strongly oppose approval of USASA Bylaw 441.
- Cezar Wasecki (Chairman of the US Soccer Fest) thanked Washington State for hosting. The US Soccer Fest will be held next July 10-14, 2019 in Lancaster, MA.
- Fritz Marth and John Motta, candidates for USASA President in the election at this meeting spoke briefly.
- Elections:
  - There are two candidates for Region 4 Deputy Director - Robin Runstein and Leroy Garcia. Robin Runstein was elected Deputy Director.
  - There was just one candidate for Treasurer – Roger Hamilton was elected by acclamation.
- The Region 4 January workshops for 2020 and 2021 will be held in Phoenix, AZ.

### **USASA Executive Director's Report**

Duncan Riddle – USASA Executive Director

- There have been lots of improvements in the National Amateur Cup:
  - Live streaming of the championship game
  - 2,000 fans at the championship game
  - USASA President presents the trophy
  - Online player registration for Cup rosters
  - Online rosters for referees
  - Prize money instead of travel subsidies
  - 76% approval rating from the players
  - 135 entries (Region 1: 61 teams; Region 2: 6 teams; Region 3: 16 teams; and Region 4: 52 teams)
  - \$15,000 prize money
- Adult Soccer Fest has increased in the number of entries since the name change from the Veteran's Cup
  - 106 teams
  - 23 kegs of beer

- \$19,000 in merchandise sales
- 14 volunteers run the tournament supported by 4 USASA staff members
- USASA Headquarters:
  - 3 full time staff (Duncan, Nick and Pierre)
  - 2 part time staff (Jen and Anthony)
- USASA National Leagues
  - NPSL: total of 98 teams - 63 new teams originated within NPSL; 24 teams came from State Associations and 15 of them are still playing in a State Association league.
  - UPSL: Grew from 80 to 200 teams in 12 months; 35% of new teams came from non-affiliated leagues; 10% of teams also enter member leagues with a State Association.
- Membership Survey:
  - There is a nine-year downward trend particularly in state association player registrations – net drop 2008 to 2017 of 47,007 players in State Associations, 26,239 players overall in USASA.
  - Top five barriers: membership cost; extra work for the leagues; lack of benefits; not designed for small sided, social and municipal leagues; and not enough time for state association volunteers to recruit new leagues.

#### Carlos Cordiero – President of US Soccer

- Congratulated the Michigan Bucks (for winning the Hank Steinbrecher Cup).
- Congratulated the Bavarian SC for winning the National Amateur Cup.
- US Open Cup has 94 amateur team entries for the upcoming Cup.
- Claims he has been working hard to improve transparency using among other things on social media.
- Created the Stakeholders Department.
- Ernie Stewart is the new GM of the USMNT and leading search for new head coach.
- Hiring the first ever GM of the USWNT.
- Updating the Federation’s long term strategy.
- For every dollar the USASA pays to the Federation, the Federation returns \$3 to the USASA and the state associations.
- Says he wants to work together as partners.
- Federation’s Innovate to Grow Fund: only one grant application was submitted last year. \$3 million is available in grant funds.

#### Candidates Forum for USASA Presidential Election

- Fritz Marth
  - We have to “move forward”
  - Growth is a key factor for the survival of USASA
  - We have to find new ways to recruit new members and increase our revenue
  - We have to move to a new “model”
  - Wants everybody to come together to decide what services they want from USASA

- We need Affinity marketing programs to help bring new players to USASA
  - We need to get MLS to work with us
  - Thinks he can teach the USASA staff how to work more efficiently
  - Who would you first try to bring on board to enhance the player experience? He would approach YMCA, MLS, Division 2 and Division 3 leagues
  - We need to approve player fee tracking
  - Wants to create some best practices
  - Number one issue is the membership decline
  - Need Safesport training from the Federation
  - We should stop competing with ourselves
- Mike Edwards
    - We need to get together
    - We need workshops from real people who have built soccer fields (it's all about politics)
    - We need to hold ourselves to a higher standard – we need to demand annual reports from our state associations
    - He wants to measure performance by some standards that we develop
    - He thinks that State Associations who perform well ought to get a cash award from the Federation
    - Needs better communications from USASA directly to the players
    - He understands the problem of website and social media content management
    - Mike would first contact Kathy Carter and Lynn Berling-Manual for marketing advice
    - The biggest issue facing us is entrepreneurial unaffiliated soccer
    - Would like to customize the insurance programs to the league schedules
    - Wants the Federation to hire some Federation staff to work for USASA to do recruiting, i.e., a sales staff
- John Motta
    - This has been a difficult election because he is friends with Mike and Fritz
    - He has reduced the size of the USASA NBOD – removed the Deputy Directors
    - Introduced an outside director to the USASA NBOD
    - They are having a retreat in November
    - Revamped the National Amateur Cup and the Soccer Fest
    - Pledges to get USASA staff to communicate more
    - Needs to establish some expectations of the staff
    - He would ask USSF to make the USMNT games more affordable for affiliated players to attend
    - Admits that he has not enforced the bylaw requiring payment of fees on time
    - How do we get pickup soccer on board?
    - He wants to demand more respect from the Federation

## **USASA National Council Meeting**

- Minutes of 2017 USASA National Council Meeting, 9 February 2017, Orlando, FL
  - No corrections or objections to the minutes – minutes were approved.
- 170 votes for the elections; 190 votes for Bylaws.
- Bylaw 302: A motion was made and passed to move the Proposed Bylaw 302 amendment up in the agenda because this bylaw change would give more voting power to the USASA Affiliates such as US Club and AYSO.
  - Anthony Falcone's amendment to Bylaw 302 was moved, seconded and passed.
- Revised credentials report due to the approval of amended Bylaw 302: 201 votes for Bylaw changes and 181 for elections.
- Cesar Wasecki was nominated for member-at-large of the USASA NBOD and elected by acclamation (no opposition).
- Shonna Schroedel was nominated for Secretary of USASA NBOD. Karen Beyer was nominated for Secretary of USASA NBOD. Karen Beyer won the election.
- Nominations were received for Mike Edwards, John Motta and Fritz Marth for the position of USASA President. John Motta was re-elected.
- Bylaw Revisions:
  - Bylaw 312: A motion was requested for the Fritz Marth version of Bylaw 312. No motion was offered.
  - Bylaws 213 and 401: Paul Scherer withdrew the proposed amendments to Bylaws 213 and 401.
  - Bylaw 107: A motion to amend Bylaw 107 (eliminating the definitions section of the Bylaws) was offered by the Rules Committee and was defeated. CSAN spoke against the motion.
  - Bylaw 211: The rules committee offered a revision to Bylaw 211. Tony Falcone offered an amendment. The amendment was approved. The amended revision to Bylaw 211 was approved.
  - Bylaw 212: The Rules Committee offered an amendment to Bylaw 212. Dan Trainor offered an amendment which was approved. The proposed revision to Bylaw 212 as amended was approved.
  - Bylaw 213. Offered by Rules Committee. Dan Trainor offered an extensive amendment re-writing the revision. The amendment was approved. The proposed revision to Bylaw 213 as amended was approved.
  - Bylaw 221: Offered by Rules Committee. Dan Trainor offered an extensive amendment re-writing the revision. It was approved. Anthony Falcone offered another amendment to the revision. It was approved. The proposed revision to Bylaw 221 as amended was approved.
  - Bylaw 441: Included by mistake. No action taken.
- Policy proposals related to applying for Membership were offered by the Rules Committee. Approved.
- A motion was made to approve the budget. Motion passed.
- Meeting was adjourned.

## *US Adult Soccer Association AGM*

*September 21-23 2018*

Duncan Riddle opened the Mid-Year meeting with updates regarding the accomplishment of the USASA. Duncan highlighted the success of the National Amateur cup and the 20<sup>th</sup> anniversary Soccer Fest. Bill George provided a membership analysis by state, which showed membership trend form 2008-2017. While some states have improved their membership, others are showing a significant membership decline.

Carlos Cordeiro, new US soccer president provided an updated on the 2026 World Cup and encourage state association to support the coordination of this event.

The President, Secretary and Member at Large were due for reelection; we had the opportunity to listen to all the candidates. Presidential candidates Fritz Marth, Michael Edwards and John Motta. Secretary candidates Shonna Schroedl and Karon Beyer

### **September 21 2018 (am)**

#### **Region IV Meeting**

I attended the Region IV meeting, minutes and budget approved

#### **Reports:**

Appeals no report, Competition no report, Diversity no report, Governance submitted on line

Grand reports 5 grands request received for region 4, Hall of Fame no nominees

Robin Runstein elected Deputy Director.

### **September 22 2018**

#### **USASA National Council Meeting.**

Approved minutes and budget. John Motta reelected President and Karon Beyer elected Secretary

Bylaw 302 Composition & Voting by Law passed, given State Association and Affiliates voting rights base on the number of players registered and fees paid to USASA.

Juan C. Zaldana  
Executive Vice President  
CSAN

2018 United States Adult Soccer Association - Annual General Meeting  
September 21-23, Buffalo, NY

Javier Rodriguez, CSAN Chief Financial Officer Report

Five representatives from the California Soccer Association North (CSAN) attended the United States Adult Soccer Association (USASA) Annual General Meeting (AGM) in Buffalo NY, the first time the AGM was held separate from the United States Soccer Federation (USSF) AGM. The purpose of this change was to increase the focus on the needs of the USASA.

Most of the issues discussed at the USASA National Council Meeting centered around the declining membership which translates into declining revenue. Although the number of soccer players in US has been increasing in the last few years, USASA reported a 2% membership decrease over a ten year period. As a result, there is a need to implement new programs and initiatives to attract growth. One successful program implemented in the state of Washington that significantly increased membership was "walk soccer". Other objectives identified included the engagement of collaborative efforts to the needs of state associations and leagues and the improvement of communications and flow of information from USASA to the member organizations. There were general concerns about the push from USSF to go after the revenue currently received by state associations from international games. Various ideas on how to improve national cups were also included in the discussion.

Robin Runstain was elected Deputy Director of Region IV and Roger Hamilton was reelected Treasurer.

The election for USASA President was one of the most interesting elections I have ever witnessed. There were three candidates competing for the position: Incumbent John Motta, Fritz Marth Director of Region I, and Mike Edwards from New Mexico. They all lobbied and spoke to the representatives seeking their vote. After the first vote, when it was determined that none of them received the necessary votes to be elected on the first round, the two challengers withdrew from the election and incumbent John Motta was reelected President of USASA. It was evident that they were a united force and were not interested in dividing the membership.

The transparency policy for USSF being proposed by our CSAN President, Dr. Tom Moore was distributed among representatives for consideration at the USSF AGM in February 2019. The reactions were mixed and it generated very interesting discussions with Carlos Cordeiro, President of USSF who attended the USASA General Council Meeting.

Soccer Fest 2019 will take place in Fitchburg, MA July 10-14 and 170 teams are expected to attend.

The USASA inducted the following individuals into their Hall of Fame:

- Edward Bellion, Referee of Region III
- Victor Boydo, Administrator of Region II
- Guido Guazzoni, Referee of Region I
- Thomas Kondas, Referee of Region II

October 11, 2018



## Re: Report for USASA Soccer AGM

Ali Radmand <ali.m.radmand@gmail.com>  
To: "Ms. Jan Mullen" <jmullen@siprep.org>

Sun, Oct 14, 2018 at 11:31 AM

So this is how I viewed this AGM.

When arriving for our region meeting ,it was like the meeting members of the good old boys group. Lots of talks about changing this and changing that .. Why join tournaments with low pay outs and high costs for teams to travel and compete. Low turn outs for regional and national tournaments. Blah Blah Blah

I am all for change only if it will benefit all. You know me , be about it don't talk about it.

Seemed very strange to see the president of the US Soccer federation there.. Sure he should support the adult leagues, but as we all know the major issues in soccer stems from the youth up.. He didnt want to hear anything about what Tom had to say and was very defensive while speaking to Tom. It was a nice gesture to show up I guess , he really didn't need to be there. He just wanted a pat on his back because World Cup is coming to the USA ( connecting Mexico and Canada)..

As far as the time being waisted in our breakout\regional meeting , to me it was just that.

To me it was all smoke and mirrors. We spent a lot of time and effort to help the adult programs for the better. Some are on the same page but the rest have been there so long that they seem to just go through the motions.

Yes some people took what we had to say seriously. Others just listened with a blank stare.

CSAN's presence was definitely noticed and taken serious for the most part.

The election for the Presidency was a sham. Nothing else need to be said.

We definitely should not count on USASA nor the Federation for any kind of real help or betterment of adult soccer especially in our area that we maintain.

Let's focus on us.

I have some really great ideas that I will be sharing at our next meeting..

Please do not include my statements in any kind of regional report ..

I have attached two photos, one was to supposed to be on a private account and the other on the public account . You decide which is which.

Ali.

## USASA AGM IN BUFFALO

We arrived in Buffalo Thursday evening.

Friday morning was a region four meeting, minutes were read and approved.

Tim Buch discussed the grant proposal. Governance proposal by CSAN was presented by Dr. Tom Moore.

Men's and Women's U S Cup was discussed. Erick Beck reported on the referee program.

For USASA president region four endorsed Mick Edwards.

After the meeting we went on a tour to Niagara Falls.

Saturday morning we participated in a candidate forum, after that we attended USASA meeting.

The elections were held member at large, secretary and John Motta was reelected as USASA president.

There were same bylaws changes voted in.

In the evening attended reception and Hall of Fame dinner which was a very successful event.

Leo Shoomiloff



**MEMORANDUM**

**TO: Board of Directors, California Soccer Association North, Inc.**

**FROM: Mr. Ric Olivas**

**DATE: October 10, 2018**

**SUBJ: Report on the October 10, 2018 Meeting with SRA Said Ravanfar**

I met with Said Ravanfar on October 10, 2018 to discuss California North Referee Administration (CNRA) and CSAN's relationship with CNRA and any plans for the next six months.

CNRA has offered to pay referee fees, travel expenses, assessment fees and any other incidental fees and expenses that might be incurred by the referees assigned to the 2019 CSAN State Cup. CSAN will provide the following (if agreed upon by the CSAN Board) for the referees assigned to the State Cup: snacks, cold drinks, fruit, lunch, a separate tent for use by referees (10 x 20 if possible), 8 to 10 chairs and two 6' or 8' tables for referees use, and a separate water jug for the referees. Mr. Ravanfar requested that CSAN appoint a liaison from the State Cup Committee for the referees throughout the State Cup.

CNRA would like CSAN to consider asking all the member leagues to allow CNRA to appoint the referees for all semi-final round matches and championship matches of the CSAN member leagues. CNRA would pay the referee fees for the officials assigned to these matches. This serves both CNRA and CSAN in many ways. For CNRA and the referees they get the opportunity to officiate a top level amateur game, they can be assessed and they can use the games for their respective game counts. For our member leagues the most significant benefits are that they get free referees and the leagues get to see some referees they normally might not see in their normal league games. It also opens the door for more referees to get to know the members of CSAN, their leagues and their teams, a bridge that at this time is very fragile.

CNRA would also consider assigning an instructor to conduct a "concussion protocol clinic" in conjunction with a brief review of the Laws of the Game, as well as the proper procedures and correct method of reporting when a "referee assault" occurs. Recent incidents of referee assault clearly highlight the fact that league officers and coaches are unfamiliar with the correct procedures, methods of reporting, and recent changes in the Laws of the Game. I recommend that CSAN bear the cost of the instructor's fees and expenses for these "clinics". I believe these two "clinics" should be mandatory for all leagues.

We also discussed the opportunity that the election of Kenyatta Scott to the Presidency of Cal North poses. We should all be able to work together without the political impediments that existed with the prior Cal North administration.

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Accrual Basis

**California Soccer Association North, Inc.**  
**Profit & Loss**  
**September 2017 through August 2018**

	<u>Sep '17 - Aug 18</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4100 · Player Registrations	
4101 · Registration/player	129,869.50
4102 · Releases/player	3,836.00
4103 · New Card player	435.00
4105 · Insurance/player	87,685.50
4107 · Transfers	2,143.50
4108 · Additional Insurance	27,901.50
4100 · Player Registrations - Other	717.50
<b>Total 4100 · Player Registrations</b>	<u>252,588.50</u>
4200 · Team Registrations	
4201 · Annual Team Fees	43,100.00
4204 · New Team Fees	1,105.00
4205 · Certificate of Insurance	120.00
<b>Total 4200 · Team Registrations</b>	<u>44,325.00</u>
4300 · League Registrations	
4301 · League Affiliation Fee	1,200.00
4300 · League Registrations - Other	1,500.00
<b>Total 4300 · League Registrations</b>	<u>2,700.00</u>
4400 · International Game Income	159,344.16
4500 · Cups	
4510 · Men's State Cup	5,700.00
<b>Total 4500 · Cups</b>	<u>5,700.00</u>
4600 · Rental Income	475.00
4610 · Interest Income	1,212.61
4618 · CC Service Fee	614.00
4710 · AGM/Hall of Fame	
4714 · Ticket Sales	4,450.00
4710 · AGM/Hall of Fame - Other	450.00
<b>Total 4710 · AGM/Hall of Fame</b>	<u>4,900.00</u>
4711 · USASA/Region IV	3,785.21
4720 · Appeals/Fines	
4721 · Appeal fees	200.00
<b>Total 4720 · Appeals/Fines</b>	<u>200.00</u>
4750 · Database Mail List	
4751 · Postage	23.00
<b>Total 4750 · Database Mail List</b>	<u>23.00</u>
4800 · CSAN Sponsorship	3,000.00
4900 · BAD CHECK PENALTY	36.00
4999 · Miscellaneous Income	5,420.56
<b>Total Income</b>	<u>484,324.04</u>
<b>Gross Profit</b>	484,324.04
<b>Expense</b>	
50000 · STATE OFFICE	
50002 · Salaries/Wages	79,655.20
50003 · Employee Benefits	14,934.38
50004 · Payroll Taxes	8,210.89
50005 · Contract Labor	365.00
50006 · Hotels/Meals	328.58
50007 · Travel	225.16
50008 · Supplies	3,209.67

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Accrual Basis

**California Soccer Association North, Inc.**  
**Profit & Loss**  
**September 2017 through August 2018**

	<u>Sep '17 - Aug 18</u>
50009 · Postage/Shipping	1,001.79
50010 · Telephone/Fax	4,689.56
50012 · Equipment Lease	5,729.36
50013 · Equipment Purchase	1,105.52
50014 · Legal	700.00
50015 · Internet/Web Site	240.00
50016 · Insurance	1,659.65
50017 · Payroll Processing Fees	2,295.00
50018 · Utilities	6,136.20
50019 · Taxes	
50019.1 · State Taxes	50.00
50019.2 · Other Taxes	20.00
50019 · Taxes - Other	10.00
<b>Total 50019 · Taxes</b>	<b>80.00</b>
50024 · Promos/Awards	10,841.00
50025 · Bank Service Charges	
50025.1 · NSF Fees	620.00
50025.2 · Merchant Service Fees	2,669.46
50025.3 · Other Bank Service Charges	50.00
50025 · Bank Service Charges - Other	80.67
<b>Total 50025 · Bank Service Charges</b>	<b>3,420.13</b>
50026 · Online Reg - Fees	2,619.31
50028 · Office Janitorial Service	2,469.48
50029 · Accounting	1,096.93
50030 · Other	174.57
50035 · Bad Debt Expense	103.90
50000 · STATE OFFICE - Other	9.20
<b>Total 50000 · STATE OFFICE</b>	<b>151,300.48</b>
50100 · PROPERTY	
50116 · Insurance	2,464.00
50119 · Taxes	5,234.88
50128 · Maintenance	9,825.79
<b>Total 50100 · PROPERTY</b>	<b>17,524.67</b>
51100 · EXECUTIVE PRESIDENT	
51107 · Travel	265.67
51110 · Telephone/Fax	1,638.71
51125 · Bank Charges	71.10
51130 · Other	60.00
51131 · Meals	310.08
<b>Total 51100 · EXECUTIVE PRESIDENT</b>	<b>2,345.56</b>
51200 · EXECUTIVE VICE PRESIDENT	
51207 · Travel	212.09
<b>Total 51200 · EXECUTIVE VICE PRESIDENT</b>	<b>212.09</b>
51300 · COMMITTEE FOR GAME PROMOTION	
51307 · Travel	137.35
51311 · Printing	120.00
51324 · Promo/Awards	275.00
51331 · Meals	249.98
<b>Total 51300 · COMMITTEE FOR GAME PROMOTION</b>	<b>782.33</b>
51600 · TREASURER	
51631 · Meals	72.54
<b>Total 51600 · TREASURER</b>	<b>72.54</b>
51800 · EXECUTIVE BOARD	
51830 · Other	592.19

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Accrual Basis

**California Soccer Association North, Inc.**  
**Profit & Loss**  
**September 2017 through August 2018**

	<u>Sep '17 - Aug 18</u>
51831 · Meals	73.79
<b>Total 51800 · EXECUTIVE BOARD</b>	<b>665.98</b>
<b>51900 · COMMITTEE FOR GAME OFFICIALS</b>	
51906 · Hotel	280.60
51907 · Travel	492.36
51931 · Meals	735.79
<b>Total 51900 · COMMITTEE FOR GAME OFFICIALS</b>	<b>1,508.75</b>
<b>52100 · CSAN MEETINGS</b>	
52105 · Contract Labor	60.00
52108 · Supplies	34.77
52130 · Other	48.09
52131 · Meals	968.32
<b>Total 52100 · CSAN MEETINGS</b>	<b>1,111.18</b>
<b>53200 · REGIONAL MEETINGS</b>	
53206 · Hotels	2,418.61
53207 · Travel	2,824.34
53220 · Region IV Fees	200.00
53231 · Meals	663.69
<b>Total 53200 · REGIONAL MEETINGS</b>	<b>6,106.64</b>
<b>53300 · USSF/USASA MEETINGS</b>	
53306 · Hotels	9,219.30
53307 · Travel	5,255.83
53308 · Supplies	873.02
53320 · National Fees	3,290.00
53330 · Other	57.25
53331 · Meals	1,462.15
53300 · USSF/USASA MEETINGS - Other	129.30
<b>Total 53300 · USSF/USASA MEETINGS</b>	<b>20,286.85</b>
<b>54200 · PLAYER REGISTRATION</b>	
54208 · Supplies	1,520.63
54211 · Printing	3,380.68
54215 · Player reg	82,372.50
54216 · Player Insurance	38,644.75
<b>Total 54200 · PLAYER REGISTRATION</b>	<b>125,918.54</b>
<b>54300 · TEAM REGISTRATION</b>	
54321 · Team Refund	3,750.00
<b>Total 54300 · TEAM REGISTRATION</b>	<b>3,750.00</b>
<b>56200 · MEN'S AMATEUR CUP</b>	
56206 · Travel	500.00
56231 · Meals	23.90
<b>Total 56200 · MEN'S AMATEUR CUP</b>	<b>523.90</b>
<b>56500 · MEN'S STATE CUP</b>	
56503 · Hotel	2,164.22
56505 · Contract Labor	2,350.00
56507 · Travel	1,403.96
56508 · Supplies	411.27
56524 · Promo/Awards	11,655.09
56530 · Other	10,670.28
56531 · Meals	2,096.61
56500 · MEN'S STATE CUP - Other	157.15
<b>Total 56500 · MEN'S STATE CUP</b>	<b>30,908.58</b>
<b>57600 · RULES &amp; REVISIONS</b>	

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Accrual Basis

**California Soccer Association North, Inc.**  
**Profit & Loss**  
**September 2017 through August 2018**

	<u>Sep '17 - Aug 18</u>
57607 · Travel	240.00
<b>Total 57600 · RULES &amp; REVISIONS</b>	<b>240.00</b>
<b>58100 · HALL OF FAME</b>	
58106 · Hotel	8,037.21
58107 · Travel	100.00
58108 · Supplies	286.73
58111 · Printing	575.43
58131 · Meals	37.26
<b>Total 58100 · HALL OF FAME</b>	<b>9,036.63</b>
<b>58300 · Annual General Meeting</b>	
58306 · Hotel	3,383.23
58307 · Travel	648.62
58308 · Supplies	483.21
58331 · Meals	220.92
<b>Total 58300 · Annual General Meeting</b>	<b>4,735.98</b>
<b>60500 · LEAGUE RECRUITMENT</b>	
60506 · Hotel	204.41
60507 · Travel	53.90
60524 · Promo/Award	14,187.97
60531 · Meals	253.98
60500 · LEAGUE RECRUITMENT - Other	13.13
<b>Total 60500 · LEAGUE RECRUITMENT</b>	<b>14,713.39</b>
90000 · Suspence exp	0.00
<b>Total Expense</b>	<b>391,744.09</b>
<b>Net Ordinary Income</b>	<b>92,579.95</b>
<b>Net Income</b>	<b>92,579.95</b>