

CSAN Annual Member Meeting
and
Board of Director's Meeting



August 15, 2020
Virtual Zoom Meeting



Founded in 1902

**Annual General Meeting
11 AM, August 15, 2020
Via Virtual Zoom Meeting
Cyberspace, Earth 00000**

AGENDA FOR THE ANNUAL MEMBER MEETING

1. Call to Order
2. Roll Call
3. Consider approval of the minutes of the Member Meeting of August 10, 2019
4. Annual Report for 2019-2020
5. Election of President
6. Election of Treasurer
7. Adjournment

AGENDA FOR THE BOARD OF DIRECTORS MEETING

1. Call to Order
2. Roll Call
3. Consent Calendar
 - A. Consider approval of the minutes of July 18, 2020 Board of Directors Meeting
4. Action Items
 - A. Consider reappointing Mr. Ric Olivas as CSAN Representative on the Northern California State Referee Committee.
 - B. Consider approving the CSAN Calendar for 2020-2021.
 - C. Consider list of draft CSAN Goals for 2020-2021.
 - D. Consider giving specific direction to staff regarding player registration credit for currently registered players for their next league registration year.
5. Officer, Staff and Committee Reports
 - A. President's Report
 - B. Vice President's Report (Zaldana)
 - C. Treasurer's Report (Rodriguez)
 - D. Player and Team Registration Report (Sanchez)
 - E. Report from State Referee Committee and SRA (Olivas and Ravenfar)
6. Good of the Game
 - A. Correspondence received by Officers, Directors and Staff
 - B. Director's Comments
 - C. Board Member Requests for future agenda items
7. Adjournment

California Soccer Association North, Inc.
Agenda Transmittal for Annual Member Meeting

Agenda Item Number: 3

Meeting Date: August 15, 2020

Submitted by: Jan Mullen

Agenda Title: Approval of the minutes of the Member Meeting of August 10, 2019

Detailed Description: The Members of California Soccer Association North, Inc. are asked to approve the minute of the of the Member Meeting of August 10, 2019

Financial Impact on CSAN: None

CSAN Executive Committee Recommendation: Approve

Board Action

Motion by _____

Seconded by _____

Ayes: _____

Abstentions: _____

Noes: _____

Absent: _____

Reagendized For: _____

No Action Taken: _____

**California Soccer Association North
Minutes of Annual Membership Meeting
August 10, 2019
Espanol Italian Restaurant, Sacramento**

1. Call to Order

The 117th Annual Membership Meeting was called to order at 11:45 AM by California Soccer Association North President, Tom Moore.

2. Roll Call/Credentials Report

President	Tom Moore	(1 vote)
Vice-President	Juan Zaldana	(1 vote)
Secretary	Jan Mullen	(1 vote)
Treasurer	Javier Rodriguez	(1 vote)
Member-At-Large	Edwin Menjivar	
Member-At-Large	Alicia Yanow	
Alameda County Soccer League	Esual Villalpando	(1 vote)
Central California Soccer League	Pedro Botello	(1 vote)
Fraternidad Soccer League	Edwin Menjivar	(1 vote)
Golden Gate Women's Soccer League	Angela Bailey Coco Moya	(1 vote)
Monterey Peninsula Soccer League	Tom Moore	
National Soccer League	Hector Hernandez	(1 vote)
Palo Alto Soccer League	Travis Kelly	(1 vote)
Sacramento Adult Soccer League	Gerhard Achetlik	(1 vote)
San Francisco Soccer Football League	Carlos Mejia Joaquin Trigueros	(1 vote)
San Joaquin Valley Soccer League	Marcos Yanez	(1 vote)
Visalia Soccer League	Martin Esquer	(1 vote)
Guests	Martha Alvarez (Fraternidad Soccer League) Susan Hopkins (Golden Gate Women's SL) Nick Nin (San Joaquin Valley Soccer League) Rene Perez (San Joaquin Valley Soccer League) Nelson Pino	

**14 total votes: 8 votes = simple majority
 9 votes = two-thirds**

3. Pledge of Allegiance

4. Consider approval of the minutes of the Annual Membership Meeting on August 11, 2018

Motion by Gerhard Achetlik/second by Angela Bailey to approve the minutes of the Annual Membership Meeting of August 11, 2018. Passed unanimously.

5. Annual Reports

A. President

Highlights of Tom Moore's annual report include:

- CSAN office renovations
- registration improvements
- 2019 Men's State Cup Competition results
- marketing and promotion updates
- current financial status
- revised CSAN policies
- activities of CNRA
- activities of USASA and U. S. Soccer

6. Election of Vice-President

Golden Gate Women's Soccer League and Monterey Peninsula Soccer League submitted a nomination for Juan Zaldana.

There were no nominations from the floor.

Motion by Tom Moore/second by Javier Rodriguez to reelect Juan Zaldana as CSAN Vice-President by acclamation. There was 1 abstention. Passed.

7. Election of Secretary

Monterey Peninsula Soccer League submitted a nomination for Jan Mullen.

There were no nominations from the floor.

Motion by Tom Moore/second by Javier Rodriguez to reelect Jan Mullen as CSAN Secretary by acclamation. Passed unanimously.

8. Adjournment

Meeting adjourned at 12:30 PM.

Submitted by,

Jan Mullen
CSAN Secretary



**Annual General Meeting
11:00 AM, August 15, 2020
Via Virtual Zoom Meeting
Cyberspace, Earth 00000**

2020 CSAN Annual Report

The CSAN officers, Board of Directors, members-at-large, committee members and volunteers have been very active this past year. Here are their significant accomplishments:

Player Insurance

- Managed the December transition from the DeChamps and Gregory Insurance Agency to a new agency (USI) selected in the fall of 2019 by the U.S. Adult Soccer Association (USASA) National Board of Directors. This change was intended to reduce future insurance costs for our players.

2020 CSAN Men's State Cup Competition

- Planned and began arrangements for the 2020 CSAN State Cup Competition. Unfortunately, we were forced to cancel the State Cup due to the COVID-19 crisis.

Registration Improvements

- Continued working with Affinity in an attempt to get improvements to their registration interface, especially for player self-registration.
- Attempted to convince a for-profit indoor soccer facility to join and register its players with CSAN. The effort was unfortunately derailed by the COVID-19 crisis.
- Recruited the Fiji Soccer League to rejoin CSAN.

Office Improvements

- Made modifications and added notices and disinfectant dispensers to the CSAN office in response to the COVID-19 pandemic.
- Obtained a high quality large conference table and chairs for the Sean McNulty Conference Room. This furniture was donated by Mr. Craig Quinlan of Northwestern Mutual Company.
- Complied with new City and County of San Francisco rules regarding ADA access to our office building. Installed new ADA compliant equipment..
- Added new network wiring in order to improve Internet connectivity and virtual meetings.

Human Resources

- Developed guidelines and an action plan for office staff during COVID-19 Pandemic.
- Furloughed one part-time employee in response to the pandemic conditions.

Marketing

- Updated the content on csan.net.
- Completed the recruitment of the Fiji Soccer League.

Financial Management

- Worked with US Soccer to ensure that all international games in Northern California were accounted for and obtained the payments for all but three outstanding games from summer and fall of 2019.
- Produced and distributed to the Board all required financial reports.
- Ensured proper filing of IRS Form 990 with the U.S. Internal Revenue Service.
- Developed initial decisions for our response to the COVID-19 crisis.
- We had our business insurance coverage reviewed by a well-known insurance agency and received suggestions for improvement.

CSAN Governance

- Renewed CSAN's corporate registration with the California Secretary of State.
- Developed a policy that allows for the limitation of the length of Board meetings.
- Revised a significant number of CSAN policies.
- Adopted policies related to the Safe Sport Act.
- Planned for and executed the first ever all virtual CSAN AGM as a consequence of the COVID-19 crisis.
- Obtained approval for a new CSAN Conflict of Interest Policy and annual conflict of interest filing by members of the CSAN Board of Directors.

California North Referee Administration Activities

- Participated in all meetings of the Board of Directors of California North Referee Administration.
- Unsuccessfully attempted to convince the USSF Referee Department to include in their COVID-19 response the offer of a \$10 discount to referees who re-register for 2021 with USSF.

U.S. Adult Soccer Association (USASA) and U.S. Soccer Federation (USSF) Activities

- Attended the 2019 USASA AGM and USASA Region 4 Council meeting.
- Developed and gave a two-hour workshop at the USASA AGM about template policy documents that have been developed for State Associations and are now available at <https://www.usadultsoccer.com/page/show/5452218-state-association-in-a-box->.
- Attended the USSF AGM and obtained approval by the USSF National Council for a new policy that specifies the type of information that must be provided in the meeting minutes of the USSF National Board of Directors and certain specified Standing Committees.
- Convinced the USASA National Board of Directors to approve a policy recognizing USSF referee background checks for those USASA players who have a current such background check.
- Received appointment to the USASA Governance Committee and worked with the Committee to revise the USASA Bylaws.
- Participated in the following 2020 USASA Region 4 Workshop Sessions and Events:
 - The League in a Box presentation.
 - The Safe Sport Act and <https://www.safesoccer.com/>.
 - The new USASA Insurance Coverage.
 - The Eastern Massachusetts Over-the-Hill League success story.
 - Campaign speeches by candidates for Vice President of U.S. Soccer.

California Soccer Association North
Executive Vice President's Annual Report August 2020

I am pleased to present to our members the 2019-2020 Vice President's report.

- Attended the Palms Spring USASA Midyear meeting September 26-29, 2019
- Attended Region IV workshops (Phoenix AZ) Jan 10-12, 2020
- Attended the Nashville USASA AGM on February 14-16, 2020
- Attended CSAN BOD and conference calls
- Served as a Disciplinary Committee Chairperson.
- Facilitated guidelines and action plans for office staff during COVID-19 Pandemic

The past five months of the current fiscal year have been extremely challenging for the CSAN office staff, officers, and members. Despite the current COVID-19 pandemic, CSAN continues to make every effort to support our members in Northern California.

I have been working with CSAN staff with the following: directing their workload while working from home, staggering their office work schedule, preparing the reopening of our office by creating a process that can ensure the health/safety of our staff and CSAN members.

Understanding the need to support our leagues, I have met with CSAN officers to develop a financial plan that can support the needs of our leagues while maintaining the financial stability of our state association.

I am optimistic that together we will overcome this challenging time. Just like a soccer game, we have the time and the score against us, now we must put our best effort to defeat this pandemic. Our win will be determined by following all the recommendations to stay safe.

I would like to thank the CSAN BOD for their efforts and valuable contribution over the last 12 months. I feel proud to be part of this team, it makes my role of Vice President more pleasant when working with such a committed team. Special thanks to CSAN staff, for their dedication, contribution, and determination to overcome this challenging moment.

I am looking forward to continuing promoting the game of soccer and contributing to the success of California Soccer Association North.

Juan Carlos Zaldaña

Vice President

California Soccer Association North

Asociación de fútbol de California del norte
Informe anual del vicepresidente ejecutivo agosto de 2020

Me complace presentar a nuestros miembros el informe del Vicepresidente 2019-2020.

- Asistí a la reunión de mitad de año de USASA en Palms Spring del 26 al 29 de Septiembre de 2019
- Asistí a entranamiento administrativo de la Región IV (Phoenix AZ) del 10 al 12 de Enero de 2020
- Asistí a la Reunion General Annual de USASA en Nashville del 14 al 16 de febrero de 2020
- Asistí a CSAN BOD y llamadas de conferencia
- Me desempeñé como Presidente del Comité Disciplinario.
- Contribuí y facilite planes de acción para el personal de la oficina durante la pandemia COVID-19

Los últimos cinco meses del año fiscal actual han sido extremadamente desafiantes para el personal de la oficina de CSAN, los funcionarios y los miembros. A pesar de la actual pandemia de COVID-19, CSAN continúa haciendo todo lo posible para apoyar a nuestros miembros en el norte de California.

He estado trabajando con el personal de CSAN con lo siguiente: dirigiendo sus responsabilidades de trabajo mientras trabajan desde casa, escalonando el horario de trabajo de oficina, preparando la reapertura de nuestra oficina creando un proceso que pueda garantizar la salud / seguridad de nuestro personal y miembros de CSAN.

Comprendiendo la necesidad de apoyar a nuestras ligas, me he reunido con oficiales de CSAN para desarrollar un plan financiero que pueda apoyar las necesidades de nuestras ligas mientras se mantiene la estabilidad financiera de nuestra asociación estatal.

Soy optimista de que juntos superaremos este momento desafiante. Justo como un juego de fútbol; ahora tenemos el tiempo y el marcador en contra de nosotros, debemos poner nuestro mejor esfuerzo para derrotar esta pandemia. Nuestra victoria se determinará si seguimos todas las recomendaciones para mantenernos saludables.

Me gustaría agradecer a CSAN BOD por sus esfuerzos y su valiosa contribución durante los últimos 12 meses. Me siento orgulloso de ser parte de este equipo, hace que mi papel de Vicepresidente sea más agradable cuando trabajo con un equipo tan comprometido. Un agradecimiento especial al personal de CSAN, por su dedicación, contribución y determinación para superar este momento desafiante.

Planeo seguir promoviendo el juego de fútbol y contribuir al éxito de California Soccer Association North.

Juan Carlos Zaldaña

Vicepresidente

Asociación de fútbol de California del Norte



**CSAN Secretary – Annual Report
August 15, 2020**

Jan Mullen

My primary function in my role as Secretary of the CSAN Board of Director's is to record and file accurate minutes of Board of Director's meetings and the Annual Member Meeting. I also organize and mail information for all Board of Director's meetings and the Annual Member Meeting, including notices, minutes, policy and bylaw proposals, and nominations for election of officers.

As a delegate for California Soccer Association North, I attended the United States Adult Soccer Association (USASA) Annual General Meeting that was held in Indian Wells, California, from September 27 – 29, 2019. This annual meeting is comprised of delegates of adult soccer in the United States and allows an opportunity to meet, collaborate, plan, and discuss the development of the adult game.

As a delegate for California Soccer Association North, I also attended the 2020 United States Soccer Annual General Meeting that was held in Nashville, Tennessee from February 13 – 15, 2020. Some of the highlights from the Region IV meeting, USASA Adult Council meeting, and the National Council meetings that I attended include:

- USASA 2020 Annual General Meeting was to be held in Bonita Springs, Florida from September 24 – 27, 2020. However, due to COVID-19, it has been cancelled.
- The 2020 Adult Soccer Fest was to be held July 7th – 12th in Escondido, California. However, due to COVID – 19, the Soccer Fest was cancelled.
- The 2021 Region 4 Workshops will be held in Tempe, Arizona. The 2022 and 2023 Region 4 Workshops are scheduled to be held in San Diego.
- USASA has a new insurance broker, USI Insurance, which will save \$85,000 in insurance costs.
- USASA has increased membership by 3,500 players, however, national leagues and multistate leagues account for an increase of 7,000 players, so state associations have decreased membership by 3,500 players.
- USASA has received a grant in the amount of \$196,000 through the Innovate to Grow grant program. This is a three-year grant to help bridge the gap between youth players to adult and is being piloted in Indiana and Washington. The funds will be used to pay player registration fees and insurance costs.
- USASA has formed a partnership with Player's Health, who will oversee the Safe Sports Act training and background screening.

- John Motta, USASA President, was reelected as the Adult Council representative to the U. S. Soccer National Board of Directors.
- Kate Markgraf has been hired as the General Manager of the U. S. Women's National Team.
- Brian McBride has been hired as the General Manager of the U. S. Men's National Team.
- The National Women's Soccer League (NWSL) has a new franchise located in Louisville, Kentucky.
- U. S. Soccer is planning to bid to host the 2027 Women's World Cup.
- The 2021 U. S. Soccer Annual General Meeting is scheduled to take place in February in Atlanta, Georgia.

The highlight of the U. S. Soccer AGM weekend was the soccer match between the Athlete and Pro Council vs. the Adult Council. This match has become quite a rivalry and is a great way to have some fun and to share the game we all love. I think at one point we were tied 4 – 4, but I won't tell you the final score as it is not important!

The year 2020 has presented challenging times with the COVID-19 pandemic ceasing league play and tournament play. CSAN cancelled the 2020 State Cup and our Board of Directors' meetings have been held via Zoom conference. The CSAN Officers have been exploring ways to credit player registrations for the past season and has hopes to be in a financial position to offer financial assistance to our league members. I will continue to work hard on your behalf to keep league members operating and back on the field as soon as it is safe to do so.

Yours in soccer,

Jan Mullen
CSAN Secretary



California Soccer Association North, Inc.
1346 Silver Avenue
San Francisco, CA 94134
(415) 467-1881(o) / (415) 467-1934(f)
www.csan.net / office@csan.net

Founded in 1902

July 26, 2020

2 0 2 0 A N N U A L R E P O R T

Javier Rodriguez, Treasurer / Chief Financial Officer

2020 is a year that will “live in infamy” due to the havoc created by the COVID-19 pandemic. It has not only interrupted our soccer activities, but in many cases our employment, way-of-life, and our health and the health of our loved ones. These unprecedented times are in many ways testing our resolve to overcome many challenges. For too long, we have not been able to play soccer nor socialize with our friends as usual. Entertainment in large groups has been practically eliminated and in many cases personal and business finances have been negatively impacted. Yet, I encourage everyone to maintain a positive perspective that one day soon we can again experience normality and be able to return to the soccer fields to play the game we relish. Below I will provide information on the various activities I have been involved in this Fiscal Year. With this report, I am also presenting a Profit and Loss Report reflecting all the income and expenditures to date for the Fiscal Year that began September 1, 2019 and will end August 31, 2020. I will be presenting a final Profit and Loss Report for the entire fiscal year in September or October when we have completed the accounting for the entire year. Additionally, I am presenting a Balance Sheet that reflects all the current assets and liabilities of the organization. I am also presenting a graph reflecting the income and expenditures to date for the current Fiscal Year by month with a breakdown of expenditures by categories. This graph reflects the decline in income over the year and the type of expenditures we have as an organization.

- ★ **USASA AGM** - On September 27-29, 2019, I attended the United States Adult Soccer Association (USASA) Annual General Meeting in Palm Springs, California as a delegate representing CSAN. This is a very important meeting of this adult/amateur national organization to which we belong and which is affiliated with the United States Soccer Federation (USSF). It’s particularly important because at this meeting officers serving the organization are elected and bylaws and policy modifications are adopted. At the same event, I also had the opportunity to attend the Region IV meeting, the USASA National Board of Directors meeting, and the Hall of Fame dinner where members of our soccer community are inducted. I provided the CSAN Board of Directors a detailed written report of my attendance to these meetings on October 11, 2019.
- ★ **FY 2019-2020 Budget** - On October 19, 2019, I prepared and presented for approval to the CSAN Board of Directors my proposed budget for the 2019-2020 Fiscal Year. That proposed budget was based on prior year and anticipated income and expenditures. The budget was approved on that date.
- ★ **USSF AGM** - On February 13-16, 2020, I attended the USSF General Meeting (AGM) in Nashville, Tennessee as a CSAN delegate. This is the most important soccer meeting of the year at the national level where all the different branches of the Federation get together to, not only discuss the most relevant issues, but to accept new members, elect officers and consider bylaw and policy modifications. Also at this event, I attended meetings of the Adult Council, Region IV, National Council and the presentation of the Warner Fricker Builder Award. Cindy Parlow Cone was reelected Vice President of USSF to a four-year term. However, as a result of the departure of President Carlos Cordeiro, she is currently acting as President. I provided a detailed written report to the CSAN Board of Directors about my attendance to these important meetings on April 9, 2020.

- ★ **2018 State and Federal Income Tax Returns** - In the Spring of 2020, I coordinated the timely filling of CSAN's state and federal income tax returns for the 2018 Fiscal Year. This effort required a number of meetings with our accountant to go over the necessary information and the required signature of documents.
- ★ **Certificates of Deposit** - CSAN's savings generated over many years from funds we receive from international games from USSF, serve as protection to ensure the survival of the organization in difficult times. These savings are invested in the form of Certificates of Deposits (CDs). CDs mature at different times and require reinvesting them as they mature. This year, the banking institution holding our CDs implemented changes that required us to pull those CDs from one investment group and establish a new account in a different investment group. Establishing the new account in the same financial institution was time sensitive and became a major effort that dragged on for several months. I finally succeeded in that effort and CSAN's CDs are now safe in the new account.
- ★ **FY 2018 Financial Audit by the Pun Group:** The financial audit for the 2018 Fiscal Year conducted by the Pun Group that began last year continued through the Spring of this year. During all that time, I worked closely with the auditor and our staff in providing the documentation requested to conduct the audit. Unfortunately, despite of all those efforts , early in the spring of this year I was informed by the Pun Group that based on the limited documents we were able to produce they were not able to render an opinion. However, they indicated that organizations like CSAN with less than 2 million dollars in assets were not legally required to conduct audits. In addition, the Pun Group offered their services in advising us on policies and procedures and preparing our state and federal annual tax returns at the cost of \$1,000 per month.
- ★ **CARES Act:** As a result of the COVID-19 pandemic, all soccer competitions have been put on hold. CSAN has been and will continue to be negatively financially impacted, primarily due to the reduction in player registrations and the loss of revenue we receive from USSF for international games that take place in our area. This financial impact will likely extend beyond the current Fiscal Year. In an effort to assist businesses and organizations, the Federal Government implemented the Coronavirus Aid, Relief, and Economic Security (CARES) Act. Under certain circumstances, this program provides financial assistance to businesses and organizations impacted by COVID-19. Unfortunately, my research on whether CSAN was eligible to receive this type of financial assistance concluded that we were not. The Paycheck Protection Program (PPP), under CARES only offers assistance to 501 (c) (3) and 501 (c) (19) nonprofit organizations. CSAN is a 501 (c) (4) nonprofit organization. Additionally, the Economic Injury Disaster Loan & Emergency Economic Injury Grant program, also under the CARES Act, offers assistance under certain circumstances only to private nonprofit organizations. CSAN is a public nonprofit organization.
- ★ **U.S. SOCCER PLAY ON:** The United States Soccer Federation, through extensive research and utilizing resources in line with state and national sporting organizations, has developed guidelines under a new initiative called U.S. SOCCER PLAY ON. These recommendations are for use when local authorities have deemed it safe to return to play. The initiative consists of a five-phase approach as a risk mitigation pathway to return to play. It details an approach to social distancing, screening, training, and interactions to ensure consistent and best practices are followed to promote the health and safety of all participants and fans. Specific information on this program can be found on their website at www.ussoccer.com/playon . I have been participating in all the webinars offered by USSF on this initiative to be able to inform our member leagues and teams on the subject.
- ★ **CSAN Board of Directors:** I attended every meeting of the Board of Directors that took place during the Fiscal year in person at the our San Francisco office and electronically once the COVID-19 pandemic prevented us from meeting in person.
- ★ **Financial Reports:** At every meeting of the CSAN Board of Directors I provided financial reports. I provided Profit & Loss financial reports reflecting income and expenditures for the current Fiscal Year. Additionally, on November 20, 2019 I provided a Balance Sheet reflecting all the assets and liabilities of the organization. At every meeting of the Board of Directors, I also provided a verbal report addressing important matters associated with the organization's finances and answered questions as required.

- ★ **Executive Committee Meetings:** I attended all the meetings of the CSAN Executive Committee. These meetings serve to discuss and plan the resolution of the multitude of issues that face the organization on a regular basis. The Executive Committee also utilize these meetings to plan the Board of Directors meetings.
- ★ **Stack Sports:** Stack Sports is the provider of the software CSAN uses to register players and maintain an organized data base of those registrations. A variety of issues often surface during that process that require resolution. To that end, CSAN's office staff has a weekly telephone conference with the designated contact person. I participated on a number of those discussions to assist in the resolution of those issues.
- ★ **CSAN Office:** Until the COVID-19 pandemic prevented me from traveling to the CSAN office, I worked in the office for the most part one day per week. Working in the office allowed me to work resolving issues and advancing projects that required my presence. On various occasions I met with bank representatives, vendors, and other members of CSAN on a variety of issues. Being in the office gives me first-hand experience in the regular activities of the office and allows me the opportunity to assist office staff in the resolution of a multitude of issues.
- ★ **Point-of-Sale Equipment:** The point-of-sale equipment currently being used in our office is extremely outdated and cumbersome which, in many cases, require staff to enter data manually in QuickBooks. The plan is to replace the outdated equipment creating these problems and to update the QuickBooks software to significantly improve the automatic transfer of data to our QuickBooks accounting system. I have done some research on the subject and have discussed the issues with our technical support volunteer and some company representatives that offer what we need. This project is another victim of the current pandemic. However, once we begin to experience normality, we will proceed with the project as soon as possible.
- ★ **Chart of Accounts:** The chart of accounts in our accounting system is significantly outdated and requires a major overhaul. This situation creates many problems for our staff when they are unable to find the appropriate accounts for certain income and expenditures. In those situations, they are forced to categorize them in accounts that not accurately describe the nature of the income or expenditures. The plan is to update the chart of accounts at the same time that we replace the point-of-sale equipment and update our accounting software. This is another project that is on hold as a result of the current situation, but we will proceed with the project as soon as we can.

This report contains a list of some of the most significant activities where I was involved throughout the year. I hope it gives you an idea of the work that I do for this organization. In addition, I want to let you know that my primary objectives as Treasurer and Chief Financial Officer going forward are to protect the organization in order to ensure that it continues to exist promoting and organizing soccer. I will also continue to focus my efforts on improving the organization in every way possible to maximize efficiency and be able to provide the best service possible to our member leagues, teams and players that practice the sport that we love. If you have any questions relative to any of the information in this report, please let me know.

Sincerely,

Javier M. Rodriguez
CSAN Treasurer & Chief Financial Officer

Sacramento Adult Soccer League
3610 Las Padas Way, Sacramento California 95864



July 7, 2020

Ms. Jan Mullen, Secretary
California Soccer Association North
1346 Silver Ave.
San Francisco, CA 94134

Dear Ms. Mullen,

As I understand that elections for officers will take place during the August California Soccer Association North, Annual General Member meeting. The Sacramento Adult Soccer league nominates the following two candidates: Thomas P. Moore, Ph.D. for the position of President and Javier Rodriguez to the Board of Directors in the position of Treasurer. On behalf of the participants in the Sacramento Adult Soccer League we have found Tom and Javier to be fair and objective in our interactions.

It is also my understanding that this is your last term as Secretary for CSAN. We want to thank you for your time and support of CSAN and for keeping us informed from the periodic meetings.

Sincerely,

A handwritten signature in black ink that reads "Gerhard Ahtelik".

Gerhard Ahtelik, President
Sacramento Adult Soccer League

ecc: Jeff Brodd, Treasurer SASL
Javier Palsencia, (VP Registration)
Robb Hewitt, VP (PAD)

Tom Moore
Javier Rodriguez